



Business Development Representative -- Part-time or internship

Weissco Power LLC, a leading third party provider of Uninterruptible Power supplies and service is looking for a confident, organized Sales/Business Development professional who is outgoing, enthusiastic and tenacious.

Great opportunity for college student or someone looking for part-time.

Candidate must be a self-motivated go getter and have the ability to develop business through a variety of business sources including cold calling, database prospecting, and internet/social media searches. Must be able to work independently and in a team environment and be held accountable for performance. Ideal candidate will be able to formulate a strategy to find new business and follow through with it to develop qualified leads.

Minimum Skills required include:

- Excellent communication and presentation skills.
- Must have proficient computer skills and be able to work with various software programs (Outlook, Microsoft office, Salesforce) and internet tools.
- Must demonstrate ability to multi-task and meet deadlines.
- Must be results-oriented professional with self-confidence, well disciplined, perseverance.
- Must be able to develop qualified leads from beginning to closure.

Compensation: \$10.00/hr. + commission on \$\$ on sales closures.

Job Type: Part-time or Internship